#### What is Prioritization?

A focused comparison of alternatives that is complete when there is agreement on the relative position of every alternative on the list in relation to every other alternative.



# Brainwriting: Identifying Opportunities & Goals

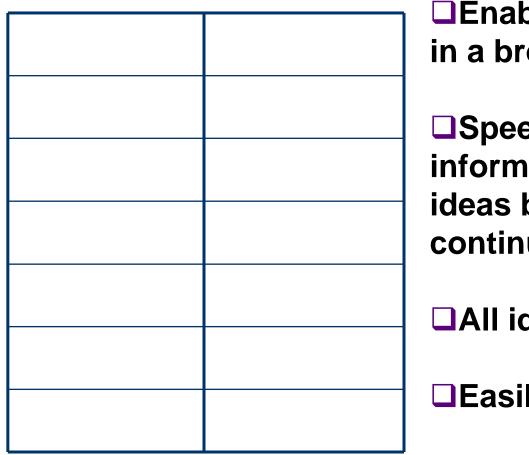
- ☐ The best way to have a good goals is to have *many* alternatives
- Works with teams that may be less familiar with one another
- Allows for constructive criticism & building upon others ideas
- ☐ Avoids the search for the single *right answer*
- □ Generating effective opportunities & goals involves creativity
- ☐ Use *Brainwriting* to help identify opportunities





# **Brainwriting Sheet**

#### **Energy User Opportunity**



- □ Enables equal voice in a broader group
- □Speeds up information sharing ideas being offered continuously
- **□**All ideas are visible
- **□**Easily scanned
- □Triggers new ideas





### Bubble-Up/Bubble-Down: Ranking Opportunities & Goals

- Bubble-up/bubble-down is designed to prioritize the opportunities & goals
- ☐ It is a *forced-pair* comparison
- It allows for extensive team interaction
- No opportunities or goals are eliminated
- Additional information may be required in this prioritizing process





# Ranking Opportunities & Goals

- ☐ Team evaluates the opportunities & goals identified
- ☐ Typical evaluation criteria include:
  - √ Feasibility of implementing goal (easy, moderate, hard)
  - ✓ Cost
  - ✓ Energy Use/Environmental impact(s)
  - ✓ Effort requirements (responsible person is identified for each opportunity & goal)
  - √ Impact to School District's mission
- Decision matrix or Bubble-Up/Bubble-Down





### **Bubble Up/Bubble Down Results**

pportunities & Goals	portunitie	Орр
		4
•		1.
		2.
		3.
_		4.
•		<b>5</b> .





# **E2** Opportunity Selection

- □ Pick one or more of the *quick wins* to implement on an expedient basis
- Quick wins may or may not need an action plan for implementation
- □ Pick the highest ranked "crown jewel" to develop an action plan for implementation as a feasibility study

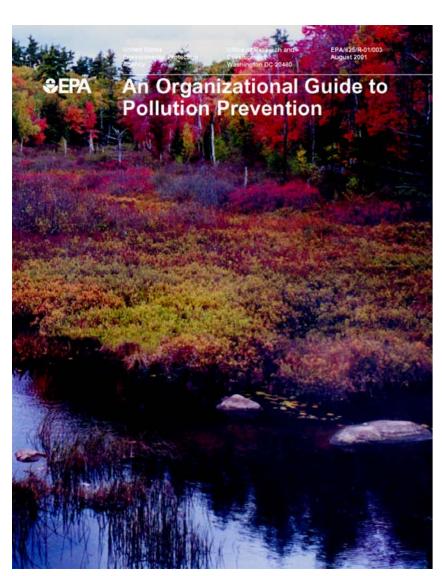


# An Organizational Guide to Pollution Prevention

# Publication # EPA/625/C-01/003

- ✓ A new approach, unlike previous assessment manuals
- ✓ Basic P2 Concepts and Tools (Chapters 1-4)
- ✓ P2 Program Implementation Approaches (Chapters 5-8)





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